



✦ Design ✦ Construction ✦ Furnishings

Elements Hospitality Design Program

Phase 3 - Procurement Proposal and Schedule

Elements will provide the customer with a proposal to procure and handle the installation of the products, however at that point, the design belongs to the customer, and the customer can procure the products themselves, if so desired.

Elements purchasing staff is skilled in procuring the product quickly, and efficiently, keeping the customer updated at all times of when they're product is to arrive. Elements will include the property manager as well in the schedule discussions and will assist them in the delivery and unloading process planning.

Elements prices the procurement with a percentage markup on the order. That price is determined by the size of the order. The installation pricing is based on how much time is necessary to install all products, and the window of time that we're allowed to install within.

If Elements is selected to procure and handle your products, a 50% material deposit is required upon signing the agreement. The remaining 50% is due upon products being shipped. The installation pricing is handled in a separate agreement.

Elements will work directly with the customer and the property manager to minimize the impact on the property, and will work with the contractor on site (if any) to stage and install all products during the time of the construction turn, to eliminate the property from having to pull additional time for the installation of such products.

If Elements is handling the construction aspects as well, the pricing for the procurement, and installation is much cheaper and if enough time is allowed for the planning and procurement process, Elements will ensure that all aspects of the work and product installations are done during the construction schedule.

Our goal is to simplify the impact of the project for the customer and their property.